

Air Transport Division



TRANSPORT WORKERS UNION OF AMERICA

Affiliated with American Federation of Labor-Congress of Industrial Organizations

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JAMES C. LITTLE
International President

September 8, 2006

HARRY LOMBARDO
Int'l Executive V.P.

JOHN KERRIGAN
Int'l Scty-Treasurer

VIA EMAIL

HUBERT SNEAD
Int'l Administrative V.P.

TO: All AA Local Presidents 501-590

MICHAEL BAKALO
Int'l Administrative V.P.

RE: Continental Ramp Organizing and Negotiations

VICE PRESIDENTS

GARY YINGST
Director ATD

Dear Brothers:

GARRY DRUMMOND

We filed for a representation election at Continental for the 7,000 plus new TWU members comprised of Fleet Service, Cargo Sales Agents, Lead Cargo Sales Agents, and Ops Load Planners. We have been notified by the National Mediation Board that we have sufficient cards to hold an election.

DENNIS BURCHETTE

THOM McDANIEL

INT'L REPRESENTATIVES

JOSEPH C. GORDON
AE System Coordinator

As you know, if we are successful, we will be heading into negotiations to secure a contract for our Continental members. The Ballots will be mailed out Thursday, September 14, 2006 and will be counted on Thursday, October 12, 2006 at 1:00 p.m. Eastern time. We are asking that each of you talk to your respective Officers and members and please ask them to help get out the vote. We were only 300 votes short out of approximately 6,900 eligible members last year. Every vote counts.

JOHN M. CONLEY
AA System Coordinator

ROBERT GLESS
Asst. AA System Coord.

GARY SHULTS

President Jim Little and I have decided that this will require some re-assignment within the ATD and after careful consideration, have decided to assign John Conley as our lead negotiator. This was a very difficult decision, but John has repeatedly shown his dedication, knowledge, and leadership skills in contract negotiations and the dispute resolution process. John chaired the 2001 Fleet Service negotiations at American Airlines. In 2003, he was again asked to chair the Fleet Service negotiations during the restructuring agreements. As everyone knows, this was by far the most difficult time we ever faced as Union Officers and members. John, the Fleet Service Presidents, and the Negotiations Committee secured the first Tentative Agreement of our seven contracts despite the difficulties they faced. In light of these accomplishments, we are extremely confident that John will secure a first contract in a timely manner,

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and that it will be ratified by our Continental Brothers and Sisters. Assisting John throughout the negotiations process will be International Representative, Gary Shults who has negotiated outstanding contracts at Southwest Airlines.

As a result of these changes, effective immediately, Bobby Gless will begin absorbing many of the duties associated with the System Coordinator's role. Tim Gillespie, assisted by Tony McCoy, will be responsible for all Title II & III issues. Don Videtich will be assigned as our Maintenance Representative and cover all Title I and V, along with the Technical Specialists.

We will be meeting over the next few weeks to transition and realign the work currently being performed by John Conley and Gary Shults. Gary Shults will still be responsible for the Panels until the turnover is complete. Once the staff realignment is complete, an update will follow.

Fraternally,

A handwritten signature in black ink that reads "Gary Yingst". The signature is written in a cursive, flowing style.

Gary Yingst
Director Air Transportation
Vice President

GY:cjd opeiu-153 afl-cio

C: J. Little
J. Conley
G. Shults
B. Gless
D. Videtich